



# EEZInG

## Tenders & Business Opportunities Bulletin 7 January 2010

### IMPORTANT NOTICE - Tender Opportunities Bulletins Circulation

The Tenders and Opportunities Bulletins that are sent out weekly are constructed to meet the needs of those companies who have joined specific Special Interest Groups (SIGs) which focus on those sectors where that Member operates.

Those wishing to have more information about the following SIGs can contact the relevant person who can send the Groups' Terms of Reference, and add you to the Membership if required to a nominated point of contact (POC), if different from the current A|D|S POC:

Defence Air Interest Group (D AIRInG), Defence Training Industry Group (DTIG) and Simulation and Training Advisory Group (STAG) - [Tracey.Higgs@adsgroup.org.uk](mailto:Tracey.Higgs@adsgroup.org.uk)  
Maritime Interest Group (MIG), NBC(UK) and Exclusive Economic Zone Interest Group (EEZInG) - [Ingrid.Correa@adsgroup.org.uk](mailto:Ingrid.Correa@adsgroup.org.uk)  
Land Interest Group (LANDInG) and Clothing Interest Group (CLING) - [Kelly.Wyatt@adsgroup.org.uk](mailto:Kelly.Wyatt@adsgroup.org.uk)

However, for EEZInG and NBC(UK) you will need to be Members of these special interest groups already. If you are not already, then you should make contact with Ingrid Correa ([Ingrid.Correa@adsgroup.org.uk](mailto:Ingrid.Correa@adsgroup.org.uk)) to take out Membership of either/both of these bodies, in the first instance.

With regard to the general A|D|S Marketing Newsletter on generic tenders and opportunities, this is **ONLY** sent out to A|D|S Member Companies' central focal point contacts. If you want to arrange internally who wants to volunteer to take on this role, then please discuss this within your company and get back to our Membership Executive, Mrs Shelagh Edwards ([Shelagh.Edwards@adsgroup.org.uk](mailto:Shelagh.Edwards@adsgroup.org.uk)), to confirm that you want this to be the case for the future, and that nominated focal point of contact would be happy to receive **ALL** correspondence from us on everything.

T: +44 (0) 1428 607788 F: +44 (0) 1428 604567  
[www.adsgroup.org.uk](http://www.adsgroup.org.uk)

ADS Group Limited. Registered Office: Salamanca Square, 9 Albert Embankment, London, SE1 7SP, UK.  
Reg. No. 7016635 England & Wales.

## IT

EUROPE - Official Journal  
[www.ted.europa.eu](http://www.ted.europa.eu)

The following provides a synopsis of Contract Notices contained on the Official Journal. To access the full documentation of any Notice identified, access website then click on EN, Click on extended search, insert the Doc Number contained in the synopsis below into document number field.

### F-Paris: computer-related equipment

**Doc Number:** 001449-2010

**Type:** Contract Notice

**Issuing Authority:** Miomct, 8 place Beauvau, Contact:  
DGPN/DAPN/SDAGF/BMP, Attn: Lerond Jérôme, 75800 Paris Cedex 08,  
FRANCE. Tel. +33 140579452. E-mail: [sdagf-bmp.dapn@interieur.gouv.fr](mailto:sdagf-bmp.dapn@interieur.gouv.fr).  
Fax +33 156777404.

**Description:** Computer-related equipment.

**Timescales:** 11.3.2010 - 16:00.

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### UNITED STATES OF AMERICA

Federal Business Opportunities [www.fedbizopps.gov/](http://www.fedbizopps.gov/)

A Hotlink is provided to access the full documentation of any Notice identified.

### Border IT for analysis of all Ports of Entry

**Doc Number:** 010410-Border\_IT-GSA-CBP

**Type:** Sources Sought

**Issuing Authority:** 010410-Border\_IT-GSA-CBP

**Description:** THIS IS A SOURCES SOUGHT ANNOUNCEMENT ONLY. THIS IS NOT A REQUEST FOR PROPOSAL. LARGE BUSINESSES PLEASE DO NOT RESPOND. The General Services Administration (GSA), PBS in Fort Worth, TX is seeking any Service Disabled Veteran, 8(a) or HUBZone certified firms qualified to provide traffic, circulation, and movement analysis for all U.S. Ports of Entry (Air, Land, and Sea). The qualified contractor will be required to develop computer simulation modelling tools to generate this analysis. This long-term project will support the Department of Homeland Security (DHS) Customs and Border Protection (CBP) Office of Information and Technology, whose mission is to keep terrorists and their weapons out of the United States and securing and facilitating trade while enforcing U.S. regulations, including immigration and drug laws. The Contract Area will be the entire United States. This will be a firm-fixed price contract a period of performance of two years and up to three multi-year options. The proposed task order value of this prospective contract is estimated to be up to \$30

million over a possible contract period of 8 years. The anticipated solicitation will be competed under Federal Acquisition Regulation (FAR) Part 15, Source Selection Processes and Techniques. Award will be made to the proposal offering the best value to the Government. The firm selected is required to be familiar with the operational characteristics at CBP's ports of entry. The firm selected is required to be familiar with the traffic characteristics, vehicle and pedestrian movement during normal and emergency situations at CBP's ports of entry. The firm selected must have extensive traffic modelling experience, especially with the discreet event modelling experience. The firm selected must have hands-on traffic simulation software development experience including demonstrating simulation results in tables, charts, 2-D, 3-D, and video animation formats. The firm selected is required to transfer actual site data into simulation models that can work with the software/tools created. The firm selected must be able to demonstrate all the expert knowledge, experience, and capabilities. If you believe your firm can successfully perform the services stated above please respond via email to [kevin.mack@gsa.gov](mailto:kevin.mack@gsa.gov), and respond to the following questions no later than January 12, 2010. 1) Under what socioeconomic group is your firm classified? 2) Can you demonstrate your firm's experience in performing similar services as described above?

Timescales: Jan 12, 2010 11:59 pm Eastern

Hotlink:

[https://www.fbo.gov/?s=opportunity&mode=form&id=a256ca56fee27d5462398f97cd138e3a&tab=core&\\_cview=0](https://www.fbo.gov/?s=opportunity&mode=form&id=a256ca56fee27d5462398f97cd138e3a&tab=core&_cview=0)

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## Training

### CANADA

<http://www.merx.com/>

MERX Canadian Public Tenders

A Hotlink is provided to access the full documentation of any Notice identified.

### COMPUTER BASED TRAINING PROGRAM FOR AIRPORT X-RAY SCREENING

Doc Number: 188646

Type: Request for Information (RFI)

Issuing Authority: Canadian Air Transport **SECURITY** Authority

Description: **COMPUTER BASED TRAINING PROGRAM FOR AIRPORT X-RAY SCREENING**

COMPUTER BASED TRAINING PROGRAM FOR AIRPORT X-RAY SCREENING  
SOLICITATION DOCUMENTS ARE ONLY AVAILABLE THROUGH MERX.

The creation of the Canadian Air Transport **SECURITY** Authority (CATSA) was the centrepiece of the Government of Canada's response to the events of September 11, 2001 and part of a comprehensive \$2.2 billion package (over five years) for aviation **SECURITY** initiatives contained in the December 2001 budget. Established on April 1, 2002, CATSA is responsible for several key aviation **SECURITY** services.

A Crown corporation based in the National Capital Region, CATSA reports to Parliament, through the Minister of Transport. It is responsible for the delivery of consistent, effective and professional services at or above the standards set by Transport Canada. CATSA is governed by an eleven member Board of Directors, including representatives of the airline industry and airport operators.

CATSA's mission is to protect the public by securing critical elements of the air transportation system as assigned by the government.

#### Background / Objective

This is a Request for Information (RFI) related to a future project - Computer Based Training Program for Airport X-Ray Screening. This is neither a call for tender nor a Request for Proposal and no agreement or contract for the items stated herein will be entered into as a result of this RFI.

If you are interested in pursuing this opportunity, you are invited to submit a written response which meets the requirements of this RFI for consideration by CATSA. Information delivered to CATSA must clearly indicate on the outer envelope or package "RFI Reference File - # JD.CSC09-3055" together with the name and address of your company, addressed and directly delivered to:

#### BID RECEPTION

Canadian Air Transport **SECURITY** Authority (CATSA)

99 Bank Street

13th Floor

Ottawa, Ontario K1P 6B9

Timescales: 2010-01-18 02:00 PM Eastern Standard Time EST

Hotlink:

[http://www.merx.com/English/SUPPLIER\\_Menu.Asp?WCE=Show&TAB=1&PORTAL=MERX&State=7&searchtype=simple&id=188646&src=osr&FED\\_ONLY=0&ACTION=&rowcount=&lastpage=&hcode=zQdL9KSO9%2fYjiTw6xjhCbQ%3d%3d](http://www.merx.com/English/SUPPLIER_Menu.Asp?WCE=Show&TAB=1&PORTAL=MERX&State=7&searchtype=simple&id=188646&src=osr&FED_ONLY=0&ACTION=&rowcount=&lastpage=&hcode=zQdL9KSO9%2fYjiTw6xjhCbQ%3d%3d)

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## Road Policing

UK Trade and Investment (UKTI)

<https://www.uktradeinvest.gov.uk/>

UK Trade & Investment's strategic objective are:

Deliver measurable improvement in the business performance of UK Trade & Investment's international trade customers, with an emphasis on innovative and R&D active firms.

Increase the contribution of foreign direct investment to knowledge intensive economic activity in the UK, including R&D.

Deliver a measurable improvement in the reputation of the UK in leading overseas markets as the international business partner of choice. To access direct any procurements listed below, members will need to register with UKTI via it's website.

### **UAE: Dubai-Opportunity for UK Provider of Technology to stop Speeding**

Cars

Doc Number:

Type:

Issuing Authority: Ms Sunita Mirchandani

British Embassy

PO Box 65

Dubai

United Arab Emirates

Telephone: 00971 4 3094239

Fax:

Email: \_

Website: \_

UK Trade & Investment Contact: sunita.mirchandani@fco.gov.uk

Description: The local organisation is interested in technology/systems to be used to stop a speeding car that is being chased e.g. to flood the car with strong electrical or micro-electrical charge, to burn the Integrated Circuits to stop the speeding vehicle

Timescales:

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## **Consultancy**

CANADA

<http://www.merx.com/>

MERX Canadian Public Tenders

A Hotlink is provided to access the full documentation of any Notice identified.

UNITED STATES OF AMERICA

Federal Business Opportunities [www.fedbizopps.gov/](http://www.fedbizopps.gov/)

A Hotlink is provided to access the full documentation of any Notice identified.

### **Defence Threat Reduction Agency / CTR A&AS Support Services**

Doc Number: HDTRA1-10-R-0003

Type: Pre-solicitation

Issuing Authority: Other Defence Agencies

Description: The Defence Threat Reduction Agency (DTAR), Cooperative Threat Reduction Directorate (CT), announces its intention to compete a requirement for Advisory and Assistance Services (A&AS).

The DTRA mission is to safeguard America and its allies from weapons of

mass destruction (chemical, biological, radiological, nuclear and high yield explosives) by providing capabilities to reduce, eliminate and counter the threat, and mitigate its effects. The mission of the CT program is to prevent the proliferation of weapons of mass destruction (WMD) and related materials, technologies and expertise from former Soviet Union (FSU) states. This includes providing for the safe destruction of Soviet era WMD, associated delivery systems and related infrastructure. The CT objectives are

- Dismantle threat WMD and associated infrastructure;
- Consolidate and secure threat WMD and related technology and materials;
- Increase transparency and encourage higher standards of conduct;
- Support defence and military cooperation with the objective of preventing proliferation,
- Synchronize CTR activities with related U.S. Government and allied programs.

The purpose of this acquisition is to obtain professional advisory, management, and operational services necessary to support CT in its Cooperative Threat Reduction Program and associated mission areas. Required tasks may fall into the categories listed below or encompass other activities which directly support the CT mission.

- Technical Support
- Analytical and Planning Support
- Program Management Support
- Administrative Support

Timescales: Feb 04, 2010 11:59 pm Eastern

Hotlink:

[https://www.fbo.gov/?s=opportunity&mode=form&id=46f1995a274dc23a87c1525e969cbd29&tab=core&\\_cview=1](https://www.fbo.gov/?s=opportunity&mode=form&id=46f1995a274dc23a87c1525e969cbd29&tab=core&_cview=1)

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## NEW ZEALAND

GETS - [www.gets.govt.nz](http://www.gets.govt.nz)

Unable to search by document number, but all procurement opportunities are listed in numerical order. Access website, click on basic tender information. Scroll through list until you find the corresponding document number.

### Review of the Provision of Support Services for CAA and AvSec

Doc Number: 28347

Type: Request for Proposals

Issuing Authority: Civil Aviation Authority

Graeme Harris

Assistant Director

New Zealand Civil Aviation Authority

PO Box 31 441

Lower Hutt

Fax: (04) 569 2024

Email address: [harrisg@caa.govt.nz](mailto:harrisg@caa.govt.nz)

**Description:** CAA is New Zealand's regulatory agency for the establishment and monitoring of civil aviation safety and security standards; investigation of incidents; and the promotion of safety and security.

AvSec provides aviation security services for international and domestic air operations, including security of passengers, freight, baggage screening, and airport security.

The purpose of this Request for Proposal ("RFP") is to invite external companies to submit their proposals to investigate and make recommendations regarding the most effective and cost efficient means of providing any services required to support AvSec and CAA statutory functions whilst retaining the segregation required by existing legislative requirements.

**Timescales:** Monday, 8th of February 2010 at 3:00 pm

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## Research and Development

### UNITED STATES OF AMERICA

Federal Business Opportunities [www.fedbizopps.gov/](http://www.fedbizopps.gov/)

A Hotlink is provided to access the full documentation of any Notice identified.

### Treat Detection Systems-Short Range Threat

**Doc Number:** N4279410SS001

**Type:** Sources Sought

**Issuing Authority:** Department of the Navy

**Description:** Synopsis: The Naval Explosive Ordnance Disposal Technology Division (NAVEODTECHDIV) is seeking Commercial-Off-The-Shelf (COTS) and near COTS systems capable of short range (less than 30 meters) stand-off threat detection of Personnel Borne Improvised Explosive Device(s) (PBIED). Threat detection includes and is not limited to explosives, electronic components, or other threat items. Systems for detection may include, but are not limited to x-ray, terahertz, magneto metric, Infra Red and Raman spectroscopy, hyperspectral imaging, or a combination of several modes of detection. Detection can be through automated threat recognition, or through operator examination. This sources sought notice solicits vendors' information that fully explains their existing technology features, capabilities, and performance. NAVTECHDIV plans to select Threat Detection System(s) (TDS) for comparative testing and evaluation. Reports will be written and available for use by government agencies and all the services. Technologies of TDS and Improvised Explosive Device (IED) detection that protect the forces and prevent terrorist attacks against military personnel, equipment and military installations by finding them at points of entry are sought. Ideally, these technologies will allow antiterrorist/force protection/physical security personnel to find threats,

from a distance away, effectively and reliably, while inspecting personnel (to include personal articles carried by personnel) at military installations' entry points without slowing throughput. The purpose of the TDS is to detect threats at a distance to provide stand-off between personnel and the threat

Timescales: March 1, 2010

Hotlink:

[https://www.fbo.gov/?s=opportunity&mode=form&id=7d8f6f5cd877de15b4fd0e3acef70f53&tab=core&\\_cview=1](https://www.fbo.gov/?s=opportunity&mode=form&id=7d8f6f5cd877de15b4fd0e3acef70f53&tab=core&_cview=1)

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### **Improvised Explosive Device Defeat Broad Agency Announcement**

**Doc Number: 08-11-IEDD-BAA**

**Type:** Pre-solicitation

**Issuing Authority:** Department of the Air Force

**Description:** THERE ARE NO FUNDS AGAINST THE BAA SOLICITATION. The U.S. Air Force Electronic Systems Centre's Improvised Explosive Device Defeat (IEDD) program Broad Agency Announcement (BAA) identifies scientific and technical areas of interest for the acquisition of basic and applied research and that part of development not related to the development of a specific system or hardware procurement. This BAA is conducted using full and open competition. The applicable North American Industry Classification System (NAICS) code for this BAA is presumed to be 541712 with a size standard of 500 employees. Although no portion of this BAA has been set aside for small businesses, small disadvantaged businesses, historically under-utilised business zone businesses, historically black colleges and universities, and/or minority institutions, participation from all these organizations is highly encouraged. In an effort to minimize proposal preparation cost, this BAA utilizes a two-step process. The first step will be the submission of a concept paper. Offerors that submit concept papers that are consistent with the intent of the BAA, and are of interest to the government will be invited to submit a proposal (step two). Such an invitation does not assure that the submitting organization will be awarded a contract. Instructions for the submission of concept papers and proposals are contained in the BAA. The submission of a concept paper is required prior to the submission of a proposal. Failure to follow this two-step process may preclude the chance for award. Proposals submitted in response to the BAA will be evaluated in accordance with the evaluation criteria set forth in the BAA. Technical evaluations will employ a peer or scientific review process. A proposal's technical evaluation, and its importance to agency programs, along with funding availability are primary bases for contract award. Cost reasonableness shall also be considered to the extent appropriate. Concept papers will be accepted continuously through 31 December 2010. This BAA will remain open continuously through 31 January 2011. The BAA technical areas of interest are for research work to develop and demonstrate technologies to improve virtually all aspects of performance related to next generation IEDD equipment in the areas of prediction, prevention, and detection of explosive threats. All questions

may be directed to the technical contact points listed in Section V of the BAA.

Timescales: Jan 31, 2011 11:59 pm Eastern

Hotlink:

[https://www.fbo.gov/index?s=opportunity&mode=form&id=03cfc08994bed6131a3e914e1c860d19&tab=core&\\_cview=0](https://www.fbo.gov/index?s=opportunity&mode=form&id=03cfc08994bed6131a3e914e1c860d19&tab=core&_cview=0)

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## **Bacterial and Viral Bioforensics Research and Development**

Doc Number: BAA09-19

Type: Sources Sought

Issuing Authority: Department of Homeland Security

Description: The Homeland Security Act of 2002 (Public Law 107-296) states that DHS S&T will "support basic and applied homeland security research to promote revolutionary changes in technologies; advance the development, testing and evaluation, and deployment of critical homeland security technologies; and accelerate the prototyping and deployment of technologies that would address homeland security vulnerabilities." Pursuant to this mission the Chemical Biological Division (CBD) seeks technologies to prevent and defend against a chemical and biological attack. In addition, the division is charged with pursuing research to improve response and restoration, conduct threat risk assessments, and invest in bioforensics research and development. The focus of this BAA is in the area of bioforensics research.

The threat of terrorist or criminal use of pathogenic organisms and their toxins remains of great concern in the United States. There are vulnerabilities and needs to perform microbial forensic analyses for attribution purposes in a rigorous scientific manner. As part of the effort to deter biological terrorism and strengthen the law enforcement response to such an act, Homeland Security Presidential Directive (HSPD) 10, "Biodefense for the 21st Century" established a dedicated central microbial forensic laboratory known as the National Bioforensics Analysis Centre (NBFAC), as part of the Department of Homeland Security to provide bioforensics analysis of evidence associated with the event. The NBFAC operates in partnership with the Federal Bureau of Investigation (FBI), the lead investigative agency in acts of terrorism. This BAA seeks research in the following technical focus areas (TFAs) to support the missions of the NBFAC and FBI for evidentiary analysis and interpretation of results to support a criminal investigation. The ultimate goal of this joint mission is the capture, indictment, and prosecution of the perpetrator(s) of the biocrime or terrorist attack.

Timescales: Jan 29, 2010 4:30 pm Eastern

Hotlink:

[https://www.fbo.gov/?s=opportunity&mode=form&id=0dafe5d85c5086d47ab79cddb793095e&tab=core&\\_cview=1](https://www.fbo.gov/?s=opportunity&mode=form&id=0dafe5d85c5086d47ab79cddb793095e&tab=core&_cview=1)

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## Adaptive Adversary Modelling for Terrorism Risk Analysis

Doc Number: BAA\_10\_09

Type: Combined Synopsis/Solicitation

Issuing Authority: Department of Homeland Security

Description: The DHS S&T mission is to "support basic and applied homeland security research to promote revolutionary changes in technologies; advance the development, testing and evaluation, and deployment of critical homeland security technologies; and accelerate the prototyping and deployment of technologies that would address homeland security vulnerabilities."

Pursuant to this mission the Chemical and Biological Division (CBD) seeks technologies to prevent and defend against a chemical and biological attack. In addition, the division is charged with pursuing research to improve response and restoration, conduct threat-informed risk assessments and invest in bioforensics research and development. The focus of this BAA is in the area of risk assessments.

The goal of this research project is to build new or apply existing risk analysis applications to terrorism risk that are appropriate for modelling the actions of an intelligent, reactive, adaptive adversary in the conduct of an attack against the U.S. employing WMD.

Timescales: Jan 20, 2010 4:30 pm Eastern

Hotlink:

[https://www.fbo.gov/index?s=opportunity&mode=form&id=48f61dfde369255f3f0b59b29dcbe0c1&tab=core&\\_cview=1](https://www.fbo.gov/index?s=opportunity&mode=form&id=48f61dfde369255f3f0b59b29dcbe0c1&tab=core&_cview=1)

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## Miscellaneous.

EUROPE - Official Journal

[www.ted.europa.eu](http://www.ted.europa.eu)

The following provides a synopsis of Contract Notices contained on the Official Journal. To access the full documentation of any Notice identified, access website then click on EN, Click on extended search, insert the Doc Number contained in the synopsis below into document number field.

F-Fontenay-aux-Roses: security, fire-fighting, **police** and defence equipment

Doc Number: 361744-2009

Type: Contract Notice

Issuing Authority: CEA Fontenay-aux-Roses, route du Panorama, Attn: Elisa Charfi, 92265 Fontenay-aux-Roses, FRANCE. Tel. +33 146549657. E-mail: [elisa.charfi@cea.fr](mailto:elisa.charfi@cea.fr). Fax +33 146548536.

Internet address(es):

General address of the contracting authority: [www.cea.fr](http://www.cea.fr).

Address of the buyer profile: <https://marches.cea.fr>.

**Description:** Security, fire-fighting, **police** and defence equipment.  
**Timescales:** 2.2.2010 - 12:00.

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#### UNITED NATIONS

Doing Business with the UN

<http://www.un.org/partners/business/otherpages/procure.htm>

A Hotlink is provided to access the full documentation of any Notice identified.

This weeks procurement listings can be found on

<http://www.un.org/Depts/ptd/pdf/solicitations.pdf>

#### Provision of Anti-Blast Film

**Doc Number:** EOIND5353

**Type:** Expression of Interest

**Issuing Authority:** Procurement Division of the United Nations  
diasn@un.org

**Description:** It is anticipated that the Procurement Division of the United Nations will shortly be issuing a solicitation for the provision of Anti-Blast Film.

In this regard, the UN is requesting Expressions of Interest (EOI) for the provision of Anti-Blast Film for its

Field Missions throughout the world and for regular replenishment of its Strategic Deployment Stock located

at the UN Logistics Base in Brindisi, Italy.

The solicitation is intended to establish a systems contract for an initial 3-year period with 2 one-year

optional extension periods at the UN's discretion

**Timescales:** 8 February 2010

**Hotlink:** <http://www.un.org/Depts/ptd/pdf/eoi5353.pdf>

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#### UK Trade and Investment (UKTI)

<https://www.uktradeinvest.gov.uk/>

UK Trade & Investment's strategic objective are:

- Deliver measurable improvement in the business performance of UK Trade & Investment's international trade customers, with an emphasis on innovative and R&D active firms.
- Increase the contribution of foreign direct investment to knowledge intensive economic activity in the UK, including R&D.
- Deliver a measurable improvement in the reputation of the UK in leading overseas markets as the international business partner of choice.

To access direct any procurements listed below, members will need to register with UKTI via it's website.

**Hungarian Police HQ calls a tender for the acquisition of forensic products.**

Doc Number:

Type: General Procurement

Issuing Authority: Hungarian Police HQ, Teve utca 4-6, Budapest  
[kovacstam@orfk.police.hu](mailto:kovacstam@orfk.police.hu)

Miss Emese Szantai

UKTI - British Embassy Budapest

Harmincad utca 6

Budapest

Hungary

1051

Telephone: 36 1 4296244

Fax: 36 1 4296360

Email: [emese.szantai@fco.gov.uk](mailto:emese.szantai@fco.gov.uk)

Website: <http://www.ukinhungary.fco.gov.uk>

UK Trade & Investment Contact: [emese.szantai@Fco.gov.uk](mailto:emese.szantai@Fco.gov.uk)

Description: The following items are required:

chemicals, flags, fingerprints taking materials, optical equipment, cameras, brushes

Timescales: 2010-02-16 00:00:00.0

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**Austria - Tender for Fingerprint Scanners**

Doc Number: 2010/S 2-001496

Type: General Procurement

Issuing Authority: Miss Verena Wasenegger

British Embassy

Jauresgasse 12

A - 1030 Vienna

Austria

Telephone: +43 1 716 13 6253

Fax: +43 1 716 13 2900

Email: [verena.wasenegger@fco.gov.uk](mailto:verena.wasenegger@fco.gov.uk)

Description: An Austrian government office is tendering for supply of multi fingerprint scanners. An Austrian government office is tendering for supply of multi fingerprint scanners, software has to be in German.

Timescales: 2010-02-26 00:00:00.0

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**UNITED STATES OF AMERICA**

Federal Business Opportunities [www.fedbizopps.gov/](http://www.fedbizopps.gov/)

A Hotlink is provided to access the full documentation of any Notice identified.

**Antiterrorism Plans and Operations Support**

Doc Number: W91WAW-10-R-0012

Type: Pre-solicitation

Issuing Authority: Department of the Army

**Description:** The US Army Contracting Agency, Contracting Centre of Excellence (CCE) intends to procure Antiterrorism Plans and Operation Support services using a 100% set aside for Service Disable Veteran-Owned small businesses. The Government anticipates award of a firm fixed price contract. The NAICS code for this requirement is 541611 with a size standard of \$7.0 million. No other synopsis will be posted for this requirement. To assist us in maintaining a list of interested businesses for this potential procurement, please provide your company's name, point of contact (POC), address, phone number, and business size under the above NAICS code to the POC for this procurement, Nashaunte Graham. The period of performance is a base period of twelve months with four (4) twelve month options. A written Request for Proposal (RFP) will be posted on or about 14 January 2010. The RFP must be retrieved and downloaded from the Army Single Face to Industry (ASFI) Acquisition Business Website -- <https://acquisition.army.mil/asfi/>; select the Contracting Opportunities Search button, then select the desired RFP and click Process.

**Timescales:** January 14, 2010

**Hotlink:**

[https://www.fbo.gov/?s=opportunity&mode=form&id=fc1a11c51098e99e9dafb2fdb49fb2fa&tab=core&\\_cview=0](https://www.fbo.gov/?s=opportunity&mode=form&id=fc1a11c51098e99e9dafb2fdb49fb2fa&tab=core&_cview=0)

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**Request for Information - Tran-Shipment and Direct-to-Rail Radiation Detection Equipment and Operations**

**Doc Number:** RFI-OnDockRail

**Type:** Sources Sought

**Issuing Authority:** Department of Homeland Security

**Description:** RFI\_On-Dock-Rail

**Type:**

Other (Draft RFPs/RFIs, Responses to Questions, etc..)

**Label:**

RFI\_On-Dock-Rail

**Posted Date:**

December 2, 2009

[On-Dock-Rail\\_RFI\\_2Dec09.doc](#) (44.50 Kb)

**Description:** THIS IS A REQUEST FOR INFORMATION (RFI) ONLY. This RFI is issued solely for information and planning purposes; - it does not constitute a Request for Proposal (RFP) or a promise to issue an RFP or Broad Agency Announcement (BAA). This RFI does not commit the Department of Homeland Security (DHS) Domestic Nuclear Detection Office (DNDO) to contract for any supply or service. DHS DNDO is not at this time seeking proposals. Responders are advised that the DNDO will not pay any cost incurred in response to this RFI. All costs associated with responding to this RFI will be solely at the interested party's expense. Not responding to this RFI does not preclude participation in any future RFP or BAA. The information provided in this RFI is subject to change and is not binding on the DNDO. All submissions become the property of the DNDO, and will not be returned.

**Timescales:** Jan 18, 2010 4:30 pm Eastern

Hotlink:

[https://www.fbo.gov/?s=opportunity&mode=form&id=aa7a7c624a55978cda19e61cf91266b3&tab=core&\\_cview=1](https://www.fbo.gov/?s=opportunity&mode=form&id=aa7a7c624a55978cda19e61cf91266b3&tab=core&_cview=1)

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### Banknote Processing Machine

Doc Number: HSS01-10-R-0001

Type: Combined Synopsis/Solicitation

Issuing Authority: Department of Homeland Security

Description: 1. Background

The Criminal Investigative Division, U.S. Secret Service (USSS) is seeking proposals on a device that captures unique bank notes identifiers and Counterfeit Note Report information to assist with the processing procedures in our field offices nationwide.

### 2. Contract Type

This Government intends to award a Fixed Price contract. Initial award is anticipated to include development of the device with delivery of five (5) machines for initial evaluation. Ultimately as many as 160 machines may be required through additional options.

### 3. Objectives

The Criminal Investigative Division, U.S. Secret Service is seeking proposals on a solution that would assist with the processing of counterfeit banknotes in our field offices nationwide.

As part of its efforts to improve the accuracy and time at which counterfeit banknotes are processed by our field office personnel, the Criminal Investigative Division, U.S. Secret Service is looking for automated equipment that will capture relevant data from a counterfeit banknote and its corresponding paperwork. The equipment proposed by Offeror should have the ability to perform the following tasks:

#### Banknote processing machine

Scan both front and back of counterfeit banknote while capturing identifiers (small letters and numbers located on each side of a banknote)

Scan SSF 1604 (Counterfeit Note Report) and capture relevant data associated with attached counterfeit banknote

Notify user if any data is unable to be read due to condition of the note and prompt the user to manually enter this information

Affix a unique tag or ID on the banknote and SSF 1604 that allows banknote and SSF 1604 to be linked

Ability to scan at least 300 notes per hour at 1200 dpi

Ability to scan banknotes with a minimum of 95% accuracy rate

Banknote processing workstation must be compatible with U.S. Secret Service architecture.

Timescales: Jan 11, 2010 12:00 pm

Hotlink:

[https://www.fbo.gov/?s=opportunity&mode=form&id=90a8b54288cb4f85ab333729d1026962&tab=core&\\_cview=1](https://www.fbo.gov/?s=opportunity&mode=form&id=90a8b54288cb4f85ab333729d1026962&tab=core&_cview=1)

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**Counterintelligence/Human Intelligence (CI/HUMINT) Systems Prototyping, Development, Procurement, Integration, Testing, Training, Fielding, Deployment and Sustainment**

Doc Number: W15P7T10RS613

Type: Pre-solicitation

Issuing Authority: Department of the Army

Description: The Government has identified the following capability peripherals as a requirement for the CHARCS Increment 2 system configuration: Counter Human Deception Detection Device; Digital Media Forensics Device; Document and Media Exploitation Device (DOMEX) Machine Language Translation Text to Text, Speech to Speech, Text to Speech and Speech to Text, and Handheld device (HH) Handheld Biometric Collection Device. Although the majority of work associated with this solicitation is SECRET Not Releasable to Foreign Nationals/Governments/Non-US Citizens (NOFORN), there is the possibility that there will be classification requirements for up to the TOP SECRET/Sensitive Compartmented Information (SCI) level. Contractor personnel are required to have Department of Defence (DoD) security clearances to the TOP SECRET/SCI level for key personnel. Responders are required to have a (COMSEC) account. Handling of material up to SECRET NOFORN is required. Storage clearances of at least the SECRET NOFORN level are required and arrangements shall be made if necessary for Top Secret/SCI storage.

Timescales: January 29, 2010

Hotlink:

[https://www.fbo.gov/?s=opportunity&mode=form&id=e9d0cfd55dc80315d3389d2cbf35193a&tab=core&\\_cview=0](https://www.fbo.gov/?s=opportunity&mode=form&id=e9d0cfd55dc80315d3389d2cbf35193a&tab=core&_cview=0)

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**UNITED STATES OF AMERICA - IMPORTANT INFORMATION**

**N.B. TO BE ELIGIBLE TO TENDER**

Central Contractor Registration is a mandatory requirement. Contractors must to be registered in the CCR database and obtain a Commercial and Government Entity (CAGE) code. CONTRACTORS MAY REGISTER ON-LINE AT [HTTP://WWW.CCR.GOV/](http://www.ccr.gov/). (This service is free)

IT IS MANDATORY TO OBTAIN A Data Universal Numbering System (DUNS number) PRIOR TO REGISTERING. CONTRACTORS SHOULD CALL DUN & BRADSTREET (1-800-333-0505) TO OBTAIN A NUMBER. CONTRACT AWARDS CANNOT BE MADE UNLESS REGISTERED.

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#### EUROPEAN DEFENCE AGENCY

Members should be aware that the EDA Electronic Bulletin Board also allows defence-related companies to promote and advertise their sub-contracting opportunities to a wide industrial supplier base in the EU's participating 24 Member States. It allows access to a wide range of sub-contracting opportunities derived from European Defence Companies, which can be found at the bottom of the EDA homepage, and increases the market research capabilities of defence-related suppliers, especially SMEs.

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## Procurements

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## Trade Missions

### NATO

#### UKTI and Birmingham Chamber of Commerce Business Visit to the United Nations HQ, New York, 31 January-2 February 2010

The United Nations Procurement Division in New York purchases on behalf of the UN headquarters and peacekeeping missions worldwide. It procured US\$3.1 billion in 2008 alone. UK Trade & Investment in New York is arranging an opportunity to meet the Procurement Officers located at the UN HQ to learn more about the procurement process and to introduce your company as a potential supplier. For further information please contact Alison Hawkins 0121 607 1845, [a.hawkins@birminghamchamber.co.uk](mailto:a.hawkins@birminghamchamber.co.uk).

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## Events

### POSSIBLE SHIP EVENT - COPENHAGEN - JAN 2010

UKTI DSO is looking at the possibility of staging a "Defence & Security Industry Day" on board a Royal Navy vessel in Copenhagen. For more

information on the type of vessel and to register an interest, please contact:

Colin Martyn  
UKTI Defence & Security Organisation  
Tel. 0207 215 8132  
Email. [colin.martyn@ukti.gsi.gov.uk](mailto:colin.martyn@ukti.gsi.gov.uk)

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## INDIA

### Forthcoming Event 13 January 2010

The Confederation of Indian Industry (CII), in association with the Corps of Army Air Defence, Indian Army is pleased to announce the "International Seminar on Army Air Defence in 21<sup>st</sup> Century" on 13<sup>th</sup> January 2010 at D S Kothari Auditorium, DRDO Bhavan, Gate No 3, Dalhousie Road, New Delhi. Honorable Raksha Mantri Mr A K Antony has kindly consented to be the Chief Guest and Chief of the Army Staff General Deepak Kapoor, PVSM, AVSM, SM, VSM, ADC will be the Guest of Honour.

The Corps of Army Air Defence is one of the youngest arm of the Indian Army and plays a vital role in the destruction / degradation of the enemy airpower thereby ensuring defence of vital areas / points and thus contribute to successful waging of national war efforts. Rapid advances in the field of avionics, stealth capabilities of aerial weapons coupled with increased precision, lethality and stand off ranges of ammunition has reduced the effectiveness of the existing equipment held by Army Air Defence in countering such threats. The aim of the Seminar is to apprise the industry, both national as well as international, technology requirements of the Indian Army in the field Air Defence and to obtain inputs from the industry as to what they can offer to enable the preparation of a pragmatic road map for modernization of the Army AD.

The participants at this Seminar will include senior officials from the Indian Army, senior officials from Ministry of Defence (MoD), Indian Air Force, Indian Navy, Defence Research & Development Organisation, academia etc. besides representatives from Industry.

Further details on this event are available from:

Gurpal Singh  
Deputy Director General  
Confederation of Indian Industry  
Tel: 00 91-11-24629994 / 7 Ext: 377  
Fax: 00 91-11-24626149  
Email: [gurpal.singh@cii.in](mailto:gurpal.singh@cii.in)  
URL: [www.ciidefence.com](http://www.ciidefence.com)

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## MOROCCO

### The 2nd Edition of MOROCCO AERO-EXPO will take place at the end of January 2010 (27 - 30) in Marrakech.

Aeroexpo Marrakech 2010 will be focusing on creating opportunities for attendees to interact and meet new buyers & partners. The show will attract exhibitors, delegations from around the world, Ministries of defence, civil aviation delegations, advisors, industrialists, representatives of local, regional, national governments who find Aeroexpo Marrakech an ideal opportunity to network and to establish potential trade and future partnerships.

By 2015, aeronautic industry in Morocco should create 17.000 employments and an additional sales turnover of about 800 million euros.

The first Aeroexpo Marrakech, held on 2008 under the High Patronage of His Majesty King Mohammed VI, under the aegis of the Ministry of Equipment and Transport and the Ministry of Industry, Trade and New Technologies, with the effective support of the Royal Air Forces, the National Office of Airports, the Royal Air Maroc, the Group of Moroccan Aerospace industrials (GIMAS) and inaugurated by H.E. the Prime Minister, was undoubtedly a great success and earned its mantle as the key aeronautic event in the year with world-wide news coverage

For further information please contact:

Clorinda Russotto  
Trade & Investment Officer  
British Consulate General  
Villa les Salurges  
36 rue de la Loire  
Casablanca - Polo  
Tel: 00-212-522 -85 74 00  
Tel direct: 00 212 522 85 74 22  
Fax: 00-212-522 - 83 46 25

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## INDIA

### Forthcoming Conference 29-30 January 2010

The Confederation of Indian Industry (CII), Southern Region, in partnership with Tamil Nadu Technology Development and Promotion Center (TNTDPC),

is organising a two day Conference on Advanced Technologies in Security Systems with the theme of "Securing Business and Beyond" on 29<sup>th</sup> - 30<sup>th</sup> January 2010 at Hotel Accord Metropolitan, T Nagar, Chennai.

The organisers are inviting a number of Cabinet Ministers, Local Ministers, Industrialists, Defence Departments/Other Govt. Officials, Police Force, CEOs /COOs, Sr. Officials of Security products manufacturing companies/IT companies/ Institutions, etc. to the conference.

At this conference, there will also be an exhibition, where the companies can showcase their products.

Further details are available from:

Gp Capt L V Mohandas, Head - Internal Security & IT, CII at Tel: 00 91 44-42444 512 / Email: [mohandaslv@cii.in](mailto:mohandaslv@cii.in); or Mr Mani, Executive Officer, CII at Tel: 00 91 44-42444 555 (Ext. 575) / Fax: 00 91 44 42444510 / Email: [mani@cii.in](mailto:mani@cii.in)

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## INTERNATIONAL

There are currently several research infrastructures (large facilities) being constructed in Europe and several others planned for construction. They would like to engage with industry early to investigate potential collaborative R&D programmes and procurement activities. Once built, these facilities will have ongoing procurement opportunities, so engaging with them at or before the construction phase is a good opportunity to form relationships with key individuals.

There are currently two events planned:

### **ESS Industry Day**

19th February 2010, Royal Library, Copenhagen  
(advert attached below e-mail)

[http://ess-scandinavia.eu/index.php?option=com\\_content&view=article&id=319:ess-industry-day&catid=78:industry](http://ess-scandinavia.eu/index.php?option=com_content&view=article&id=319:ess-industry-day&catid=78:industry)

This is a general information day with open discussions on how industry can get involved in the European Spallation Source (ESS) ranging from design, construction and operation, as well as using neutrons for industrial R&D.

For further information please contact: [TENDEROPPORTUNITIES@stfc.ac.uk](mailto:TENDEROPPORTUNITIES@stfc.ac.uk)

### **IRUVX-PP meets Industry**

1st March 2010, Hotel Döllnsee, Berlin

<https://indico.desy.de/conferenceDisplay.py?confId=2461>

This workshop is being organised to initiate the discussion with industry on key areas necessary for the construction of free electron lasers in Europe. Facilities being constructed include European XFEL in Hamburg and Max IV in Sweden. Several others are planned for construction.

For further information please contact: [TENDEROPPORTUNITIES@stfc.ac.uk](mailto:TENDEROPPORTUNITIES@stfc.ac.uk)

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## USA

### A|D|S PARTICIPATION AT THE USA NAVY LEAGUE'S SEA AIR SPACE EXHIBITION, 3-5 MAY 2010

The Navy League's Sea Air Space exhibition is the flag ship of the United States maritime exhibitions and conferences. It attracts the top serving officers and decision makers, from Chief of Naval Operations down, as well as the Secretary of the Navy and his Assistant Secretaries. It takes place at the newly built Gaylord Center at the National Harbor MD, about 5 miles outside of Washington DC.

A|D|S is considering participating in the 2010 exhibition and would like to know if A|D|S Member companies are similarly interested to participate, either with their own booths or on a shared space arrangement. Eligible companies may benefit from financial support to aid their participation which has been pre-agreed under UK Trade & Investment's TAP scheme. For further information, or to express interest in participation, please contact: [toni.adnams@adsgroup.org.uk](mailto:toni.adnams@adsgroup.org.uk) Tel 01428 602618, or [jeff.taylor@adsgroup.org.uk](mailto:jeff.taylor@adsgroup.org.uk) Tel 01428 602634. See also [www.seaairspace.org](http://www.seaairspace.org) .

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## Reports and Business Services

### UNITED KINGDOM

#### ECGD Review and Public Consultation

ECGD, the UK export credit agency, has launched a public consultation on proposals to revise its Business Principles.

Developments since the Business Principles were introduced in 2000 have made them increasingly outdated. These include the adoption by the OECD of agreements which cover anti-bribery measures, sustainable lending and the environmental and social impacts of exports supported by member export credit agencies, as well as the introduction of information legislation (Freedom of Information Act and Environmental Information Regulations) and the Government code of conduct on public consultations.

The proposed new Business Principles are focussed on three key areas: serving exporters, ethical considerations and disclosure and consultation. The Government also proposes that in future ECGD will only operate ethical policies which are consistent with the relevant OECD agreements, which have been agreed multilaterally in the OECD.

New guidelines have been produced that will assist exporters to explain how ECGD decides to support exports.

Lord Davies of Abersoch, UK Minister for Trade, Investment and Small Business said:

"These changes are overdue and recognise that ECGD should operate policies in future which have been agreed internationally, to allow British exporters to compete on a level playing field. ECGD will continue to lead efforts to improve international agreements but it should no longer unilaterally apply policies that British exporters' competitors in other countries do not face."

"It was always recognised that the Business Principles would need updating to reflect changing circumstances. A lot has changed in the last nine years, and it is now right to reflect those changes in a new set of Business Principles."

The consultation is available at <http://www.ecgd.gov.uk/index/public-information/public-consultation.htm>, and responses must be sent to [consultation@ecgd.gsi.gov.uk](mailto:consultation@ecgd.gsi.gov.uk) **by 3 March 2010**.

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SRI LANKA

### Registration of Foreign Suppliers

The Ministry of Defence, Public Security, Law & Order of the Government of Sri Lanka has announced the registration of foreign suppliers of goods and services to the Ministry, and the Departments that come under it, for the year 2010.

Applicants who seek registration can obtain a set of application forms from the following, on payment of an applicable fee:

Sonali Wijeratne  
Minister (Commercial)  
High Commission for the Democratic Socialist Republic of Sri Lanka  
13, Hyde Park Gardens  
London W2 2LU  
Tel: 020 7262 1841 - 6  
Fax: 020 7262 7970

Applications will be issued and category fees will be accepted on or before Friday 20<sup>th</sup> November 2009.

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## CANADA

### Canada - Defence & Security Sector Report

UK Trade & Investment has produced a free comprehensive report on Canada's Defence & Security Sectors. Subjects covered include an overview of the sectors, market opportunities, methods of doing business, events and contact lists. For a copy, please contact Jeff Taylor - [jeff.taylor@adsgroup.org.uk](mailto:jeff.taylor@adsgroup.org.uk)

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## NATO

### Navigating NATO Procurement

UK Trade & Investment has updated its guide "Navigating NATO Procurement" which is produced by the UKTI representative at the UK Delegation to NATO. The guide is intended to help UK companies who are interested in finding out about bidding for and winning NATO funded business opportunities. Copies of the guide are available from Jeff Taylor - [jeff.taylor@adsgroup.org.uk](mailto:jeff.taylor@adsgroup.org.uk)

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### Norway - Defence & Security Industry Capabilities

"Norway Exports" is a comprehensive directory of Norwegian Defence and Security Technology companies. For a free PDF copy please contact [jeff.taylor@adsgroup.org.uk](mailto:jeff.taylor@adsgroup.org.uk)

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