



EEZInG

Tenders & Business Opportunities Bulletin 5 November 2009

IMPORTANT NOTICE - Tender Opportunities Bulletins Circulation

A|D|S is committed to ensuring that its Tender and Opportunities Bulletins are effectively and efficiently disseminated to the most appropriate staff within Member companies. Currently we produce eight bulletins a week, which are circulated primarily through the SIG membership:

AIRInG - Air Systems
LANDING - Land Systems
MIG - Naval Systems
EEZING - EEZ and Homeland Security
STAG - Training and Simulation
CLING - Clothing and personal equipment
NBC (UK) - CBRN equipment
Newsletter - Miscellaneous equipment and systems not covered elsewhere.

If you would like to receive our Bulletins direct, or would like them to be sent directly to any colleagues within your company, please send the relevant Bulletin(s) name and email contact to brinley.salzmann@adsgroup.org.uk

To receive these on a regular basis, you need to be a member of each Interest Group as individual Terms and Conditions apply

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www.adsgroup.org.uk

ADS Group Limited. Registered Office: Salamanca Square, 9 Albert Embankment, London, SE1 7SP, UK.
Reg. No. 7016635 England & Wales.

Surveillance

EUROPE - Official Journal
www.ted.europa.eu

The following provides a synopsis of Contract Notices contained on the Official Journal. To access the full documentation of any Notice identified, access website then click on EN, Click on extended search, insert the Doc Number contained in the synopsis below into document number field.

RO-Bucuresti: surveillance and security systems and devices

Doc Number: 298821-2009

Type: Contract Notice

Issuing Authority: Autoritatea Nationala a Vamilor, str. Matei Millo nr. 13 , sector 1, Contact: Alexandru Nastase, Attn: Sef serviciu DAAS, RO-010144 Bucuresti. Tel. +40 213102778. E-mail: sandu.nastase@customs.ro. Fax +40 213102778.

Internet address(es):

General address of the contracting authority: www.customs.ro.

Description: Surveillance and security systems and devices.

Barcode readers.

Traffic-monitoring equipment.

Security equipment

Timescales: Time limit for receipt of requests for documents or for accessing documents: 3.11.2009 - 15:00.

Time-limit for receipt of tenders or requests to participate: 4.11.2009 - 10:00.

Search and Disposal

UNITED NATIONS

Doing Business with the UN

<http://www.un.org/partners/business/otherpages/procure.htm>

A Hotlink is provided to access the full documentation of any Notice identified.

This weeks procurement listings can be found on

<http://www.un.org/Depts/ptd/pdf/solicitations.pdf>

Qualified Service Provider for the Installation, testing, repair and calibration of Baggage/Luggage X-Ray Scanners L3 Communication PX/ACX-6.4

Doc Number: EOIUNON5225

Type: Expression of Interest

Issuing Authority: The African Union - United Nations Hybrid Operation in Darfur (UNAMID)

ghayeb@un.org

Description: The African Union - United Nations Hybrid Operation in Darfur (UNAMID) is seeking an Expression of Interest (EOI) for the Services of qualified Service Provider for the installation, testing, repair and Calibration of Baggage/Luggage X-ray Scanners make L3 Communications PX/ACX-6.4, Hand held Metal Detectors, Magnetic gates and other such devices and training for UNAMID personnel. Companies interested in receiving the solicitation documents are requested to submit a written

Expression of Interest (EOI)

Timescales: 25 November 2009

Hotlink: <http://www.un.org/Depts/ptd/pdf/eoi5225.pdf>

UK Trade and Investment (UKTI)

<https://www.uktradeinvest.gov.uk/>

UK Trade & Investment's strategic objective are:

- Deliver measurable improvement in the business performance of UK Trade & Investment's international trade customers, with an emphasis on innovative and R&D active firms.
- Increase the contribution of foreign direct investment to knowledge intensive economic activity in the UK, including R&D.
- Deliver a measurable improvement in the reputation of the UK in leading overseas markets as the international business partner of choice.

To access direct any procurements listed below, members will need to register with UKTI via it's website.

Poland - X-ray scanning apparatus

Doc Number: R/217/09/SC/B/743

Type: General Procurement

Issuing Authority: Miss Marzena Markiewicz

UKTI Warsaw Team

ul. Kawalerii 12

Warsaw

Poland

00-468

Telephone: 48 22 311 02 08

Fax: 48 22 311 03 16

Email: marzena.markiewicz@fco.gov.uk

Website: www.ukinpoland.fco.gov.uk

Description: The subject of the tender is the supply of mobile X-ray System, working on the principle of secondary radiation, for scanning of vehicles and containers. The system is to be supplied to customs chamber in Olsztyn. The System needs to control objects, including moving vehicles, without opening them. The System needs to be mobile, i.e. to be installed on a vehicle with road access permit for Poland.

The subject of the tender also includes:

- direct delivery of the system to the customs chamber in Olsztyn
- implementation and testing of the system
- provision of training related to use of the system
- launch of online service providing information about faults
- provision of warranty services

All details on the above are available from the purchasing body.

CPV: 33111000

Timescales: 2009-11-16 00:00:00.0

Serbia - Supply and Installation of Security Equipment and Software

Doc Number: EuropeAid/128957/C/SUP/RS

Type:

Issuing Authority: Delegation of the European Commission

Att. to Ms. Sofija ARANDJELOVIC

Avenija 19a Building, Vladimira Popovica 40/V

11070 New Belgrade

Republic of Serbia

Tel: +381.11.3083200

Fax: +381.11.3083201

E-mail: sofija.arandjelovic@ec.europa.eu

Miss Ivana Pejovic, Deputy Trade Manager

British Embassy Belgrade - UKTI

Resavska 46

Belgrade

Serbia

11000

Telephone: +381 11 3061062

Fax:

Email: ivana.pejovic@fco.gov.uk

Description: Supply and installation of security equipment and software for the use of Serbian aviation administration and airports for improvement of safety operation and control. The equipment will be delivered to Belgrade and Nis airports and Civil Aviation Directorate in Belgrade.

More info at <http://www.delscg.ec.europa.eu/code/navigate.php?ld=737>

Lot 1: Specialized training software for security equipment

Lot 2: X-ray devices

Lot 3: Metal detectors

Lot 4: Chemical detectors

Timescales: 14 December 2009

Communications

NEW ZEALAND

GETS - www.gets.govt.nz

Unable to search by document number, but all procurement opportunities are listed in numerical order. Access website, click on basic tender information. Scroll through list until you find the corresponding document number.

To access all information, companies will need to be registered with GETS. This is free and you will also receive email alerts of procurements that may be of interest to you organisation.

Mobile Communications, Personal Alarm and Monitoring Services

Doc Number: 04/09

Type: Request for Proposals

Issuing Authority: Ministry of Justice

Robert Garscadden

Ministry of Justice

The Vogel Centre

16 Kate Sheppard Place

Wellington

Phone: 021 866 417

Fax: 04 918 8820

Email: Robert.garscadden@justice.govt.nz

Description: The Ministry of Justice (Ministry) is seeking proposals from Vendors for the supply of a Mobile Communications, Personal Alarm and Monitoring solution for a period of up to three years, with possible extensions thereafter.

The Ministry is seeking proposals from Vendors for the supply of personal alarms, monitoring services and communications related to the exercise of District Court bailiffs' powers.

The Ministry provides bailiffs with safeguards to minimise risk of harm. Those safeguards include procedures such as risk assessments, and regular "calling in" to the Collections office at the relevant District Court. Comprehensive health and safety training is also provided to every bailiff.

The existing solution was implemented in 2005, and the Ministry is now interested in identifying new options for the delivery of these services.

Timescales: Friday, 6th of November 2009 at 3:00 pm

Personal Equipment and Spares

UNITED NATIONS

Doing Business with the UN

<http://www.un.org/partners/business/otherpages/procure.htm>

A Hotlink is provided to access the full documentation of any Notice identified.

This weeks procurement listings can be found on

<http://www.un.org/Depts/ptd/pdf/solicitations.pdf>

EOI - ASSESSMENT OF HAND-HELD MINE DETECTION EQUIPMENT AND PERSONAL PROTECTION EQUIPMENT (PPEs)

Doc Number: EOI - PPEs

Type: Request for EOI

Issuing Authority: UNDP in Sri Lanka

rohana.dissanayake@undp.org, chanaka.liyanage@undp.org

Description: UNDP in Sri Lanka wishes to carry out an assessment on the availability of the following mine detection and protective equipment for future needs for its mine action projects:

- 1). HAND-HELD MINE DETECTION EQUIPMENT
- 2). LARGE-LOOP HAND-HELD MINE DETECTION EQUIPMENT
- 3). FRAGMENT PROOF PERSONAL PROTECTION BODY EQUIPMENT
- 4). FRAGMENT PROOF PERSONAL PROTECTION HELMETS AND VISORS

Timescales: 09-11-2009

Hotlink: <http://www.unqm.org/Notices/Item.aspx?id=8266>

UNITED STATES OF AMERICA

Federal Business Opportunities www.fedbizopps.gov/

A Hotlink is provided to access the full documentation of any Notice identified.

HOOD, CHEMICAL-BIOLOG

Doc Number: SPM8E010UA306

Type: Pre-solicitation

Issuing Authority: Defence Logistics Agency

Description: The Government desires to award an Indefinite Delivery Purchase Order (IDPO) agreement for a period of one year, with 1 one year options, for NSN 4240011899423, HOOD, CHEMICAL-BIOLOG.

Timescales: November 25, 2009

Hotlink:

https://www.fbo.gov/?s=opportunity&mode=form&id=e83e39fa3f5808f0345c87f0f6de2b6f&tab=core&_cview=0

Research and Development

UNITED STATES OF AMERICA

Federal Business Opportunities www.fedbizopps.gov/

A Hotlink is provided to access the full documentation of any Notice identified.

Bacterial and Viral Bioforensics Research and Development

Doc Number: BAA09-19

Type: Sources Sought

Issuing Authority: Department of Homeland Security

Description: The Homeland Security Act of 2002 (Public Law 107-296) states that DHS S&T will "support basic and applied homeland security research to promote revolutionary changes in technologies; advance the development, testing and evaluation, and deployment of critical homeland security technologies; and accelerate the prototyping and deployment of technologies that would address homeland security vulnerabilities." Pursuant to this mission the Chemical Biological Division (CBD) seeks technologies to prevent and defend against a chemical and biological attack. In addition, the division is charged with pursuing research to improve response and restoration, conduct threat risk assessments, and invest in bioforensics research and development. The focus of this BAA is in the area of bioforensics research.

The threat of terrorist or criminal use of pathogenic organisms and their toxins remains of great concern in the United States. There are vulnerabilities and needs to perform microbial forensic analyses for attribution purposes in a rigorous scientific manner. As part of the effort to deter biological terrorism and strengthen the law enforcement response to such an act, Homeland Security Presidential Directive (HSPD) 10, "Biodefense for the 21st Century" established a dedicated central microbial forensic laboratory known as the National Bioforensics Analysis Centre (NBFAC), as part of the Department of Homeland Security to provide bioforensics analysis of evidence associated with the event. The NBFAC operates in partnership with the Federal Bureau of Investigation (FBI), the lead investigative agency in acts of terrorism. This BAA seeks research in the following technical focus areas (TFAs) to support the missions of the NBFAC and FBI for evidentiary analysis and interpretation of results to support a criminal investigation. The ultimate goal of this joint mission is the capture, indictment, and prosecution of the perpetrator(s) of the biocrime or terrorist attack.

The NBFAC has instituted a robust, operational molecular biology program with enhanced capabilities to conduct genomic analysis of biological threat agents. The Bioforensics Research and Development Program supports NBFAC operational threat agent identification and characterization through research investments in basic microbial research and next generation technologies to include molecular biology and genotyping techniques and assays to better understand the origin, evolutionary history, production

method and dissemination mechanism associated with the malicious use of biological agents. Pursuant to this mission the Bioforensics Program seeks technologies to achieve the following goals:

- Develop novel techniques to culture fastidious bacterial threat agents (BTAs) from complex environmental samples
- Develop methods to improve dry collection and extraction of forensic samples
- Determine the maturity of ultra-high throughput next generation sequencing technologies in finding rare variants in forensic bacterial samples
- Determine the dynamics of mobile elements in bacterial select agents
- Develop forensic genotyping methods for select agent viruses
- Develop novel applications of orthogonal methods to genetic characterization of BTA signatures and their sample matrices

Timescales: Nov 06, 2009 4:30 pm Eastern

Hotlink:

https://www.fbo.gov/?s=opportunity&mode=form&id=06b552858615303ab15b3476d11cb18e&tab=core&_cview=1

COMBATting TERRORISM TECHNOLOGY SUPPORT OFFICE, TECHNICAL SUPPORT WORKING GROUP, BROAD AGENCY ANNOUNCEMENT

Doc Number: W91CRB10T0005

Type: Pre-solicitation

Issuing Authority: Department of the Army

Description: The US Army Research Development Evaluation Command (RDECOM) Contracting Centre, Aberdeen, MD is soliciting concepts for innovative research and development projects for combating terrorism. The mission area is Physical Protection, Multi-Threat Concealable Body Armour to develop a truly concealable body armour system that provides ballistic, knife and spike protection. The system must allow users to feel confident the system they are wearing is truly concealable. The US Army RDECOM Contracting Centre is the procuring office for this Broad Agency Announcement (BAA) for the Combating Terrorism Technology Support Office, Technical Support Working Group (TSWG). The BAA package itself will be available only from the following web site, www.bids.tswg.gov on or about 20 November 2009. The BAA process constitutes a solicitation of concepts from those offerors capable of satisfying the Governments needs. The Government encourages non-profit organizations, education institutions, small businesses, small disadvantaged businesses, government laboratories, HBCU/MIs, foreign contractors, as well as large businesses, to submit research concepts for consideration. The BAA selection process will be conducted in three phases. Each phase is fully described in the BAA package available from the BIDS website. The BAA package describes the full process for the concept submission and evaluation as well as specific requirements for the mission area listed above. NOTE: Potential offerors are encouraged to download the BAA package from the BIDS web site beginning on or about 20 November 2009. Registration in BIDS is required for offerors to submit their responses directly into BIDS Early registration is encouraged

to ensure your account is functional and to confirm your access to the site. Direct any questions regarding this BAA to the contracting Officer at the following email address 10-T-0005@tswg.gov. For any difficulties associated with downloading the BAA, you may contact TSWG at bidshelp@tswg.gov. Timescales: December 30, 2009

Hotlink:

https://www.fbo.gov/?s=opportunity&mode=form&id=6a1a80a360529b82a46618f1d03fc251&tab=core&_cview=0

Industry Days

UNITED STATES OF AMERICA

Federal Business Opportunities www.fedbizopps.gov/

A Hotlink is provided to access the full documentation of any Notice identified.

Individual Armour Industry Day

Doc Number: M6785410I3003

Type: Sources Sought

Issuing Authority: Department of the Navy

Description: Request For Information Armour & Load Bearing Team

Individual Armour Industry Day - SHOT SHOW 2010 M67854-10-I-3003

Document Type: Sources Sought Notice Document Number: M67854-10-I-3003

Contracting Office Address: Marine Corps Systems Command, 2200 Lester St., Quantico Va. 22134-5010

Synopsis: Armour & Load Bearing Team, PM ICE (Infantry Combat Equipment), Marine Corps Systems Command (MARCORSYSCOM) is seeking potential sources, and best practice information towards designing, developing, and procuring Individual Armour. MARCORSYSCOM is particularly interested in previously unexamined, lighter weight, and innovative armour solutions equalling or surpassing current performance standards.

Companies are expected to apply best practice human-factors, PPE Integration analysis and business analysis to meet the needs of Marines. Berry Amendment applies.

Armour & Load Bearing Team, PM ICE, Marine Corps Systems Command (MARCORSYSCOM) will host an Individual Armour Industry Day on 19 January 2010, at The Trump Hotel Las Vegas, 2000 Fashion Show Drive, Las Vegas, Nevada 89109. Individual sessions, held in a designated Board Room, will be from 0800 to 1600 on 19 January 2010 (last session will be at 1500). Sessions will not exceed forty five (45) minutes.

The Industry Day is centered on a limited number of individual sessions during which companies in the Individual Armour Industry are able to discuss company-specific Individual Armour ideas and information. Appointments are on a first scheduled basis. Once schedule is full, any remaining requests may be accommodated by a future PM ICE Industry Day. All presentation items must be printed prior to arrival, as administrative support will not be available. No computers will be allowed to attach to the facility's visual projectors or visual aides.

Companies wishing to make an individual session appointment for the Individual Armour Industry Day should register no later than 5 January 2010, 4:00pm EST, by contacting Ms. Erin Tucker at 703-432-3320 or email at erin.tucker.ctr@usmc.mil. Requests for individual appointment shall include company name, point of contact name, phone number, name and title of all attendees, and type of Individual Armour to be discussed. Individual session participation is limited to four (4) persons per company.

Timescales: January 5, 2010

Hotlink:

https://www.fbo.gov/index?s=opportunity&mode=form&id=ad560e07dde06d47e3d8671a30ed949&tab=core&_cvview=0

Miscellaneous.

EUROPE - Official Journal

www.ted.europa.eu

The following provides a synopsis of Contract Notices contained on the Official Journal. To access the full documentation of any Notice identified, access website then click on EN, Click on extended search, insert the Doc Number contained in the synopsis below into document number field.

B-Anderlecht: security cameras

Doc Number: 306366-2009

Type: Contract Notice

Issuing Authority: Politiezone Zuid, Demosthenestraat 36, Attn: Alain Godelaine, B-1070 Anderlecht. Tel. +32 25598036. E-mail:

dir.ach@zp5341.irisnet.be. Fax +32 25598159.

Internet address(es):

General address of the contracting authority: <http://www.polbrumidi.be>.

Description: Security cameras.

Maintenance services of telecommunications equipment.

Repair and maintenance services of audio-visual and optical equipment.

Timescales: Time limit for receipt of requests for documents or for accessing documents: 4.12.2009 - 12:00.
Time-limit for receipt of tenders or requests to participate: 18.12.2009 - 10:00.

B-Anderlecht: security cameras

Doc Number: 303932-2009

Type: Contract Notice

Issuing Authority: Zone de police Midi, rue Démosthène 36, Attn: Alain Godelaine, B-1070 Anderlecht. Tel. +32 25598036. E-mail:

dir.ach@zpz5341.irisnet.be. Fax +32 25598159.

Internet address(es):

General address of the contracting authority: <http://www.polbrumidi.be/>.

Description: Security cameras.

Maintenance services of telecommunications equipment.

Repair and maintenance services of audio-visual and optical equipment.

Timescales: Time limit for receipt of requests for documents or for accessing documents: 4.12.2009 - 12:00.

Time-limit for receipt of tenders or requests to participate: 18.12.2009 - 10:00.

F-Toulon: security equipment

Doc Number: 298582-2009

Type: Contract Notice

Issuing Authority: CA Toulon Provence Méditerranée, BP 536, Attn: le Président, F-83041 Toulon Cedex 9. Tel. +33 494467239. E-mail:

marchespublics@tpmed.org. Fax +33 494467230

Description: Security equipment.

Timescales: Time limit for receipt of requests for documents or for accessing documents: 17.12.2009 - 16:00.

Time-limit for receipt of tenders or requests to participate: 17.12.2009 - 16:00.

PL-Olsztyn: armoured or reinforced safes, strongboxes and doors

Doc Number: 300302-2009

Type: Contract Notice

Issuing Authority: Wojewoda Warmińsko-Mazurski, al. Piłsudskiego 7/9, Attn: Mirosław Koczwar, PL-10-575 Olsztyn. Tel. +48 895232779. E-mail:

mkoczwar@uw.olsztyn.pl. Fax +48 895232562.

Internet address(es):

General address of the contracting authority: www.uw.olsztyn.pl.

Description: Armoured or reinforced safes, strongboxes and doors.

Archive shelving.

Office furniture.

Miscellaneous seats and chairs.

Miscellaneous furniture and equipment.

Timescales: 7.12.2009 - 10:00.

UNITED NATIONS

Doing Business with the UN

<http://www.un.org/partners/business/otherpages/procure.htm>

A Hotlink is provided to access the full documentation of any Notice identified.

This weeks procurement listings can be found on

<http://www.un.org/Depts/ptd/pdf/solicitations.pdf>

Forensic Data Analytics Software System to UNFPA Headquarters, New York, USA

Doc Number: UNFPA/CPH/09/030

Type: Request for Proposal

Issuing Authority: United Nations Population Fund

Udara Bandara

(bandara@unfpa.org)

Description: United Nations Population Fund invites sealed proposals/bids for obtaining services from reputed firms on provision of Forensic Data Analytics Software System to UNFPA Headquarters, New York, USA

Timescales: 13-11-2009

Hotlink: <http://www.unqm.org/Notices/Item.aspx?Id=8279>

UK Trade and Investment (UKTI)

<https://www.uktradeinvest.gov.uk/>

UK Trade & Investment's strategic objective are:

- Deliver measurable improvement in the business performance of UK Trade & Investment's international trade customers, with an emphasis on innovative and R&D active firms.
- Increase the contribution of foreign direct investment to knowledge intensive economic activity in the UK, including R&D.
- Deliver a measurable improvement in the reputation of the UK in leading overseas markets as the international business partner of choice.

To access direct any procurements listed below, members will need to register with UKTI via it's website.

Serbia - Improving the System of Criminal Asset Confiscation - IPA

Doc Number:

Type:

Issuing Authority: EU (European Union)

Mrs Claire Wilcock

UK Permanent Representation to the EU

85 rue d'Arlon

Brussels

Belgium

1040

Telephone:0032 (0)2 287 8359

Fax:

Email:claire.wilcock@fco.gov.uk

Website:<http://www.ukrep.be>

Description: Serbia - Capacity Building of the Directorate for Confiscated Property and Improving the System of Criminal Asset Confiscation - IPA IPA (& Total) Cost: 2,5 M€

The overall objective of this project is to contribute to democracy and the rule of law by suppressing organised crime and corruption in accordance with EU/international standards and MONEYVAL/GRECO recommendations for the Republic of Serbia.

The project purpose is to enhance the institutional capacity and efficient funding of the Directorate for Confiscated Property Management as well as other key institutions involved in the search, seizure, management and confiscation of the proceeds from crime in the Republic of Serbia.

Timescales:

UNITED STATES OF AMERICA

Federal Business Opportunities www.fedbizopps.gov/

A Hotlink is provided to access the full documentation of any Notice identified.

System Engineering Support

Doc Number: W91WAW-09-R-0111

Type: Sources Sought

Issuing Authority: Department of the Army

Description: This sources sought synopsis is for information and planning purposes only; it is not to be construed as a commitment by the Government. A contract may not be awarded as a result of this sources sought synopsis. The Contracting Centre of Excellence (CCE), on behalf of the Office of the Assistant Secretary of Defence for Networks and Information Integration (OASD/NII), requires core support services for DoD Position, Navigation and Timing (PNT) activities. Core support will consist of a broad range of programmatic and system engineering support, technical analyses, assessments and policy formulation support with respect to the development, acquisition, procurement, deployment/fielding, and operation of all DoD Global Positioning System (GPS), PNT and Navigation Warfare (Navwar) systems including national security, civil, commercial, and international cooperative aspects of PNT. CCE intends to procure services as a small business set-aside or under full and open procedures. The capability package for this sources sought market survey is not to be a request for proposal, but rather statements regarding the company's existing experience and knowledge in relation to the following key areas or tasks: 1. support to the DoD and interagency oversight bodies (e.g. National Security Council, Office of Management and Budget, etc.); 2 acquisition management and program oversight of DoD programs, especially space

programs; support to system engineering oversight and coordination for the various DoD space programs and development activities; 3 DoD space program security policy, requirements, and guidelines, 4 development of policies and guidelines for foreign manufacturing, integration, and maintenance of military equipment; and, 5 planning and assessment of future space systems, new technologies, and acquisition strategies incorporating these new technologies.

Timescales: November 12, 2009

Hotlink:

https://www.fbo.gov/index?s=opportunity&mode=form&tab=core&id=a95e117b8be721d514a32559f2cfaefd&_cview=0

Light-Weight & Portable Search Robot for Dismounted Patrols -- Amendment

Doc Number: W91CRBRFI1002

Type: Sources Sought

Issuing Authority: Department of the Army

Description: REQUEST FOR INFORMATION (RFI): THIS IS NOT A SOLICITATION; no award will be made as a result of this request. This request for information is for informational purposes only; this is not a Request for Proposal (RFP). All interested parties are encouraged to respond to this RFI. The Government will not pay for information and materials received in response to this RFI and is in no way obligated by the information received.

1. SCOPE.

The purpose of this RFI is to obtain potential solutions to identify a light-weight, man-portable robot for use with dismounted patrols.

2. REQUIREMENTS.

The REF has a need for a light, easily deployable and manoeuvrable forward eye that can travel ahead of dismounted forces to search for command wires and disturbed terrain that could indicate the presence of improvised explosive devices. The product will be used to clear culverts and other areas where dismounted patrols are travelling. The robot would be required to traverse areas where units operate that are a mixture of urban sprawl, mountainous dirt paths, and dirt and hardball roads with culverts for water flow. System characteristics:

a. Minimum/maximum dimensions: 5x12x12 (objective). Weight: 10 lbs or less.

b. Needs to be able to fit into a common Army assault pack include spare batteries and hand controller.

c. Operate in conditions ranging from 20-120 degrees Fahrenheit

d. Day/night operations: Day (T), Night (O), IR (O), Thermal (O)

e. Battery powered that is chargeable via any of the following: 120 volt AC common wall outlet (threshold), 24 volt DC (threshold) and 12 volt DC (objective)

f. Operating Frequency: 4.5-4.9 Ghz

g. Performance specifics for sensors:

- 1) Magnification/zoom levels 2x Zoom (T)
- 2) Pan/tilt capability Pan (O) and Tilt (T)
- 3) Wireless
- 4) Record capability

h. Performance specifics for robot:

- 1) Range 200 meters (T)
- 2) Altitude 8000 ft
- 3) Endurance time 6 hours
- 4) Speed N/A
- 5) Climb/Obstacle navigation capability climb 45 % grade
- 6) Self-righting capability, 0 degree rotation circle.

i. Environmental performance characteristics:

- 1) Waterproof (T)
- 2) Temperature ranges 20 degrees F to 120 degrees F
- 3) Wind range 25 MPG gusts

Timescales: November 23, 2009

Hotlink:

https://www.fbo.gov/index?s=opportunity&mode=form&id=670a08af25af0bd54a7aa5d9c42a1aa6&tab=core&_cview=1

UNITED STATES OF AMERICA - IMPORTANT INFORMATION

N.B. TO BE ELIGIBLE TO TENDER

Central Contractor Registration is a mandatory requirement. Contractors must to be registered in the CCR database and obtain a Commercial and Government Entity (CAGE) code. CONTRACTORS MAY REGISTER ON-LINE AT [HTTP://WWW.CCR.GOV/](http://www.ccr.gov/). (This service is free)

IT IS MANDATORY TO OBTAIN A Data Universal Numbering System (DUNS

number) PRIOR TO REGISTERING. CONTRACTORS SHOULD CALL DUN & BRADSTREET (1-800-333-0505) TO OBTAIN A NUMBER. CONTRACT AWARDS CANNOT BE MADE UNLESS REGISTERED.

EUROPEAN DEFENCE AGENCY

Members should be aware that the EDA Electronic Bulletin Board also allows defence-related companies to promote and advertise their sub-contracting opportunities to a wide industrial supplier base in the EU's participating 24 Member States. It allows access to a wide range of sub-contracting opportunities derived from European Defence Companies, which can be found at the bottom of the EDA homepage, and increases the market research capabilities of defence-related suppliers, especially SMEs.

Procurements

International

IT-3639/IT : Disk arrays for physics data processing
<http://cdsweb.cern.ch/record/1212101?ln=fr> Deadline: 6 November 2009

IT-3649/BE. High precision alignment of accelerator components
<http://cdsweb.cern.ch/record/1211880> Deadline: 11 December 2009

For further information please contact: TENDEROPPORTUNITIES@stfc.ac.uk

Egypt

The Egyptian Embassy have contacted UKTI to see if any UK companies can supply ground penetration radar for finding tunnels and weapons etc.

Interested companies should contact:

Natasha Bent

natasha.bent@ukti.gsi.gov.uk

Trade Missions

NATO

UKTI and Birmingham Chamber of Commerce Business Visit to the United Nations HQ, New York, 31 January-2 February 2010

The United Nations Procurement Division in New York purchases on behalf of the UN headquarters and peacekeeping missions worldwide. It procured US\$3.1 billion in 2008 alone. UK Trade & Investment in New York is arranging an opportunity to meet the Procurement Officers located at the UN HQ to learn more about the procurement process and to introduce your company as a potential supplier. For further information please contact Alison Hawkins 0121 607 1845, a.hawkins@birminghamchamber.co.uk.

Events

USA INFRASTRUCTURE OPPORTUNITIES - 10 NOVEMBER

UK Trade & Investment is staging a half-day conference on opportunities in the US infrastructure sector at the Tower of London on 10 November 2009. The conference will feature representatives of US Private Sector companies and US Public Sector bodies who are looking for potential partners and suppliers. Topics covered will include PPP and future trends including the development of a National Plan and the introduction of greener technologies. For further information contact marthagall@uktilondon.org.uk, Tel 0207 234 3055.

INDIA

Forthcoming Aerospace Conference
19 - 20 November 2009

The Confederation of Indian Industry and the Centre for Air Power Studies, in association with the Indian Air Force, is organizing the 4th International Conference on Energizing Indian Aerospace Industry on 19 - 20 November 2009 at D S Kothari Auditorium, DRDO Bhavan, Gate No 3, Dalhousie Road, New Delhi.

The Indian Aerospace Industry, both military and civil, stands uniquely poised today, on the threshold of catapulting itself into the global arena. Due to the overwhelming support and involvement of the government in the demand and supply of defence and civil aerospace products, the industry has set itself on the firm path towards a transformational change.

The global industry and indeed the Aerospace Industry, is undergoing dynamic changes. New advancements in technology are leading to higher

expectations from the aerospace industry. In India, we are witnessing a dramatic change in the nature of growth in this important sector.

The conference will focus on the new challenges and opportunities that lie ahead, and on the path we need to follow in the coming years. The two-day Conference will deliberate on the following issues

Nature, Dynamics and Impact of Aerospace Power
Partnerships in Aerospace Industry: Past Experience and Future Prospects
Impact of Offsets on Aerospace Industry
Road Map Ahead for Indian Aerospace Industry
MRO Opportunities in India

Companies are invited to submit their technical papers on any of the suggested topics as above or any other suitable topics. These may please be sent to prashant.a.n@cii.in

The participants at this Conference will include senior officials from the Indian Army, senior officials Ministry of Defence (MoD), Indian Air Force, Indian Navy, Defence Research & Development Organisation etc. besides representatives from industry.

Along with the Conference, an exhibition is also being organized. The podium display exhibition would enable the participants to project their capabilities and products to a very high level of audience/officials. Any companies with any queries should send these to: prashant.a.n@cii.in

In the meantime, any UK companies who may be interested in participating at this event are invited to make contact with Colonel Gobinder Singh, A|D|S's Regional Director: South Asia (gobisingh@airtelmail.in), who stands ready to assist them in any way he can.

UNITED KINGDOM

Forthcoming Defence Acquisition Research Symposium 19 November 2009

The Defence Academy is organising a one-day symposium on Defence Acquisition Research, at its premises in Shrivenham, on Thursday 19th November.

The aim will be to explore with key decision-makers and thought-leaders from MoD, industry and academia, the current major political, economic, technological and military challenges facing Defence Acquisition, and to identify the key themes emerging from development of the defence acquisition body of knowledge.

The agenda has been created to facilitate:

- a) Exploration of the strategic defence acquisition challenges being faced by the MoD in the short, medium and long-term.
- b) Examination of international defence acquisition issues and the global themes facing defence organisations.
- c) Identification of the emerging findings from the MoD sponsored defence acquisition research programme and an update on progress with development of a defence acquisition body of knowledge.
- d) Plenary session exploring how the challenges for defence acquisition will be addressed in light of the inevitable pressure from Government for defence acquisition to deliver more with less.

Thus, this proposed symposium provides a rare opportunity for delegates to network with key stakeholders and thought leaders in the field and to discuss the strategic issues facing defence acquisition.

Attendance is open to:

- a) Senior MoD defence acquisition practitioners (1* and above)
- b) Industry leaders from major UK and international defence organisations
- c) Knowledge workers and subject matter experts from defence consultancy organisations and academia.

Please note that places are extremely limited. Those who may be interested in registering their interest in receiving further details of this event should contact: KAndrews.cu@defenceacademy.mod.uk

EUROPE

OCCAR Industry Day - 26th November 2009

OCCAR is an international Organisation that manages European co-operative defence equipment programmes in name and on behalf of the participating Nations.

The main objectives of OCCAR are to improve efficiency and to reduce costs of armaments cooperation, to develop new programme management methods and to make procedures for the granting of contracts more effective.

At this time, OCCAR is managing seven major defence equipment programmes and, for several other programmes, the integration process is ongoing. Through its core business, OCCAR is closely interacting with different European system integrators, who are well aware of OCCAR's added value. The success of a programme is however largely dependent on the contribution of second and third level subcontractors to whom OCCAR may not be that well known.

OCCAR is also becoming more and more closely involved with the European Defence Agency (EDA). The organisations consider each other as natural partners in the Capability Development Process and are now in the process of formalising their already excellent working relationship.

Convinced that a better mutual understanding will lead to a better co-operation, OCCAR Executive Administration (OCCAR-EA) would like to improve industry's knowledge and awareness of OCCAR's Organisation, Procedures and Tools and OCCAR's relationship with EDA by organising an "Industry Day" on 26 November 2009.

The goal of this day is to give Industry a broad insight into OCCAR's organisation and integrated management system, the OCCAR-EA Business model, OCCAR's procurement strategies and the Programme integration process. The agenda will include information on the generic tendering process, the controlled competitive environment, the Global Balance principle and on OCCAR's Through Life Management initiative (TBC).

The opportunity will also be offered to industry to briefly introduce themselves to OCCAR-EA representatives and to provide documentation in order to enhance knowledge about their companies.

The event will take place in the OCCAR-EA premises located in Bonn, Germany. Participation in the event is at no cost; however, as the number of places is limited, subscription is requested.

Further details are available from: <http://www.occar-ea.org/view.php?nid=200>

DENMARK

MEET DANISH DEFENCE SECTOR COMPANIES
"BUSINESS OPPORTUNITIES IN DEFENCE"
COPENHAGEN
26 NOVEMBER 2009

A|D|S and the Defence & Aerospace Industries Association in Denmark (FAD), will stage a one-day seminar for UK and Danish Defence & Security sector companies in Copenhagen on 26 November 2009.

The event will include briefings on Denmark's new Defence Agreement, an overview of Denmark's defence sector, Danish defence acquisition procedures and Industrial Participation opportunities.

Half a day will be set aside for business to business meetings where you will have an opportunity to showcase your business and have one-to-one meetings with the Danish Defence sector companies. These meetings can be pre-booked through A|D|S, or arranged on the day.

This event is therefore a must for any UK Defence or Security sector company seeking to develop its business in Denmark, establish joint venture partnering or build new supplier relationships with Denmark.

For further information please contact:

Jeff Taylor
Assistant Director (Overseas)
A|D|S
Tel: 01428 602 634
Email: jeff.taylor@adsgroup.org.uk

INDIA

Forthcoming Security-Related Conference 26-27 November 2009

The need and perception with regard to corporate security has dramatically changed over the years.

At a time when India is making rapid strides in economic sphere, cities which, are centres of economic activities, are increasingly under threat by undesirable elements. There are concerns about deliberate attempts to disrupt the corporate activities so as to create panic and derail the economic growth of the country. The challenges, therefore, for both the government & corporate sector, are manifold; not only to provide safe and secure work environment but essentially to protect the vital economic infrastructure facilities and corporate establishments, without creating a paranoia.

Against this backdrop, the Confederation of Indian Industry and The EuroIndia Centre, are organizing the International Conference on "*Building Secure Cities for Economic Prosperity & Growth*" on 26-27 November 2009 at Hotel Taj Mahal Palace & Tower, Mumbai.

The key objective of the Conference is to help corporate build & put in place an effective strategy to provide security to all; organisation's assets, customers, employees. At the same time the conference will cover the larger issue of putting in place an integrated security and surveillance mechanism in partnership with city government. The Conference will specifically delve on the following aspects:

- *Emerging threats to corporate assets and interest*
- *Integrated Security Mechanism - 4Ps "Public-Private-People-Partnership approach"*
- *Risk analysis and strategies to minimise corporate risks*
- *Disaster and Crisis Management*
- *Private Security - Training and Effectiveness*

For further details please contact:

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Tel. : +91 11 24682230-33 (Extn. 261)
Fax : +91 11 24653376
Email : vineet.mishra@cii.in

UK

DOING BUSINESS IN ASIA: MEET THE EXPERTS
1-4 December 2009

Following the hugely successful 'Doing Business in Asia' events in June, UK Trade & Investment on behalf of the Asia Task Force asks you to save the date for its next series of UK events.

Tuesday 1 December - South of England (The Brit Oval, London)

Wednesday 2 December - Scotland (Murrayfield Stadium, Edinburgh)

Thursday 3 December - North of England (Aspire, Leeds)

Friday 4 December - Midlands (Birmingham)

Bringing together 17 senior UK Trade & Investment officials from our Embassies and High Commissions in 11 Asian markets and businesspeople with a breadth of experience of doing business in Asia, these events will be a great opportunity for small and medium sized UK businesses to:

Stay ahead of the competition - latest briefings on the business climate from senior representatives from UK Embassies and High Commissions in 11 Asian markets

MARKETS COVERED AT THESE EVENTS WILL INCLUDE:

China

India

Indonesia

Malaysia

Philippines

Singapore

Southern China & Hong Kong

South Korea

Taiwan

Thailand

Vietnam

There will be a charge for attending each event, with reduced rates for early bookings. Places are limited and demand is likely to be high. Initial enquiries should be addressed to businessasia@ontracpr.co.uk or call 0117 933 9549 to register your interest. Invitations will be sent out by

email and the event website will be live to accept registrations from early September.

EUROPE

EUROPEAN DEFENCE AGENCY SEARCH EQUIPMENT OPEN DAY 17 DECEMBER 2009

Improvised Explosive Devices currently represent the main threat to EU Forces on the battlefield. More EU soldiers are killed on current operations by IEDs than by all other means combined. The European Defence Agency is organising a Train the Trainers course at the Italian National CIED Centre of Excellence in Rome from 30 November 2009 to 18 December 2009. On the penultimate day of the course (17 December 2009) an open day will be organised where EU Search equipment manufacturers are invited to display their products to the future capability developers from across the EU to understand the capability and have the opportunity to see what equipment is available. For further information contact Maj. Francesco Raho (tel. + 39 06 5023 6091, francesco.raho1@esercito.difesa.it)

POSSIBLE SHIP EVENT - COPENHAGEN - JAN 2010

UKTI DSO is looking at the possibility of staging a "Defence & Security Industry Day" on board a Royal Navy vessel in Copenhagen. For more information on the type of vessel and to register an interest, please contact:

Colin Martyn
UKTI Defence & Security Organisation
Tel. 0207 215 8132
Email. colin.martyn@ukti.gsi.gov.uk

MOROCCO

The 2nd Edition of MOROCCO AERO-EXPO will take place at the end of January 2010 (27 - 30) in Marrakech.

Aeroexpo Marrakech 2010 will be focusing on creating opportunities for attendees to interact and meet new buyers & partners. The show will attract exhibitors, delegations from around the world, Ministries of defence, civil aviation delegations, advisors, industrialists, representatives of local, regional, national governments who find Aeroexpo Marrakech an ideal opportunity to network and to establish potential trade and future partnerships.

By 2015, aeronautic industry in Morocco should create 17.000 employments

and an additional sales turnover of about 800 million euros.

The first Aeroexpo Marrakech, held on 2008 under the High Patronage of His Majesty King Mohammed VI, under the aegis of the Ministry of Equipment and Transport and the Ministry of Industry, Trade and New Technologies, with the effective support of the Royal Air Forces, the National Office of Airports, the Royal Air Maroc, the Group of Moroccan Aerospace industrials (GIMAS) and inaugurated by H.E. the Prime Minister, was undoubtedly a great success and earned its mantle as the key aeronautic event in the year with world-wide news coverage

For further information please contact:

Clorinda Russotto
Trade & Investment Officer
British Consulate General
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Casablanca - Polo
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UNITED STATES

A|D|S PARTICIPATION AT THE USA NAVY LEAGUE'S SEA AIR SPACE EXHIBITION, 3-5 MAY 2010

The Navy League's Sea Air Space exhibition is the flag ship of the United States maritime exhibitions and conferences. It attracts the top serving officers and decision makers, from Chief of Naval Operations down, as well as the Secretary of the Navy and his Assistant Secretaries. It takes place at the newly built Gaylord Center at the National Harbor MD, about 5 miles outside of Washington DC.

A|D|S is considering participating in the 2010 exhibition and would like to know if A|D|S Member companies are similarly interested to participate, either with their own booths or on a shared space arrangement. Eligible companies may benefit from financial support to aid their participation which has been pre-agreed under UK Trade & Investment's TAP scheme. For further information, or to express interest in participation, please contact: toni.adnams@adsgroup.org.uk Tel 01428 602618, or jeff.taylor@adsgroup.org.uk Tel 01428 602634. See also www.seaairspace.org .

Reports

CANADA

Canada - Defence & Security Sector Report

UK Trade & Investment has produced a free comprehensive report on Canada's Defence & Security Sectors. Subjects covered include an overview of the sectors, market opportunities, methods of doing business, events and contact lists. For a copy, please contact Jeff Taylor - jeff.taylor@adsgroup.org.uk

NATO

Navigating NATO Procurement

UK Trade & Investment has updated its guide "Navigating NATO Procurement" which is produced by the UKTI representative at the UK Delegation to NATO. The guide is intended to help UK companies who are interested in finding out about bidding for and winning NATO funded business opportunities. Copies of the guide are available from Jeff Taylor - jeff.taylor@adsgroup.org.uk

Norway - Defence & Security Industry Capabilities

"Norway Exports" is a comprehensive directory of Norwegian Defence and Security Technology companies. For a free PDF copy please contact jeff.taylor@adsgroup.org.uk

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